



KILLINE

MANUFACTURING ARM OF INSPECS GROUP

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INSPECS GROUP

5	worldwide offices
10	brands under license with 1m followers
12	industry awards
80	countries distribution
1400	employees
50000	points of sale
8m	frames sold annually
\$1bn	annual global retail revenues generated

**We are
eyewear makers,
brand guardians, global
suppliers of
eyewear.**

INSPECS Group produces eyewear for a global portfolio of fashion, sports and lifestyle brands and patented concept eyewear. We license, design, patent, manufacture and distribute globally from our bases in UK, USA, China, HK, Vietnam, Portugal and Scandinavia.



INSPECS GROUP



London Algha Works
Production: Luxury 18Kt gold



Bath Global HQ
Production: Handmade acetate
Design, operations, logistics, sales & finance



Florida USA Office
Logistics, sales & distribution



Lisbon
Design & customer service

Scandinavia Stockholm
Sales



Zhongshan Torkai, China
Production & engineering

Shenzhen China
Quality

Wenzhou Zouyou, China
Production



Hong Kong
Logistics & design
Finance & corporate

Macau China
Administration & sales



Vietnam Neo Optical
Production

What we do best

INSPECS became one of the top ten players in the eyewear industry following its acquisition of KILLINE Group in 2017. The newly formed INSPECS Group is one of a handful of global companies which produce large volumes of the highest quality eyewear in-house for supply to the biggest retailers in the world.

INSPECS Group's industry-accredited KILLINE manufacturing points in China, Vietnam and the UK give you access to best-in class eyewear at factory direct prices, with the added advantage of complete traceability.

“The first British eyewear company to become fully integrated from design to manufacture.”
Eyewear Intelligence, February 2018



Killine offices, Lisbon, Portugal



Innovation is at the heart of KILLINE'S expertise. This pioneer of the eyewear industry has 40 years experience in OEM, design and technological products for the largest optical retails, brands and distributors in the world.

Design Innovation

KILLINE'S international team of designers are based in Lisbon, Portugal and China, working in tandem with the INSPECS British design team.

Advanced Engineering

KILLINE'S team of 50+ technicians and engineers from multi-national backgrounds are dedicated to being first to market with new innovations. In-house prototyping and tool making facilities help them deliver solutions for the future of eyewear, today.

Manufacturing track record

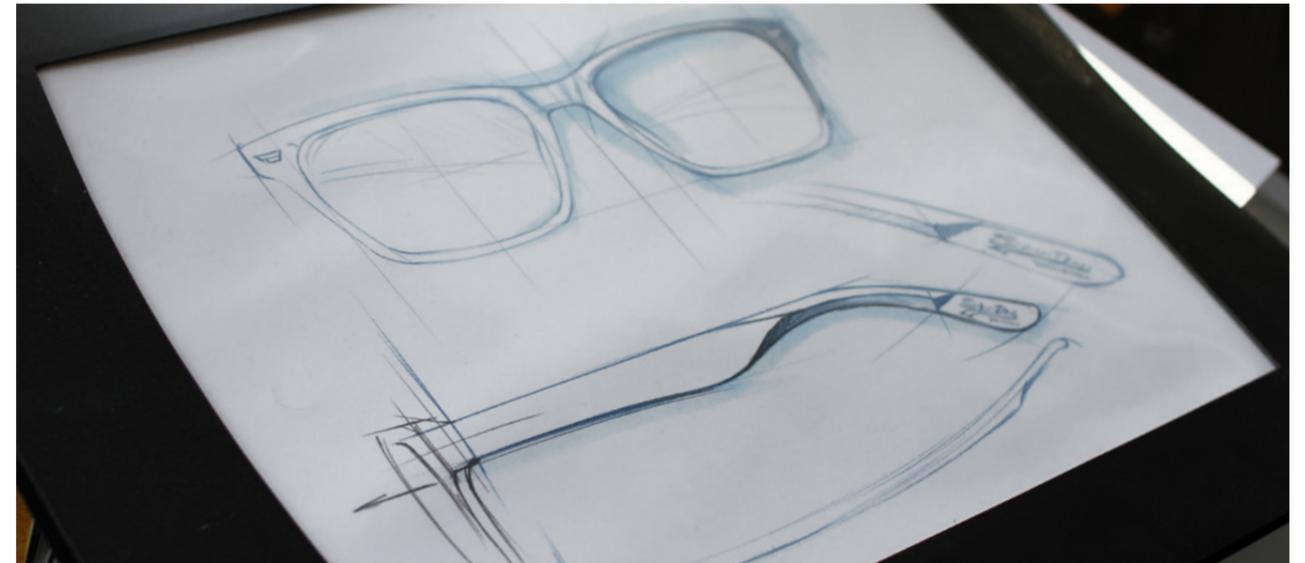
KILLINE'S two well-established factories are managed by an international team with a workforce of over 1300 specialists. In China, KILLINE'S state of the art factory produces high-end frames using premium materials and innovative patented techniques. In-house plating and colouring facilities as well as industry-accredited testing ensure 100% traceability and confidence. It's Vietnam factory is a new production plant providing a value-for-money alternative to Chinese manufacture. (duty benefits and CNY)

Company awards for

Design • Organisational culture • Licensing
Enterprise • Supply • Quality



Industry award presented by Cirillo Marcolin - President of MIDO



Hand-drawn by our specialist designers



The Optician Optical product of the year



Optician Awards Frame of the year



2018 Happiest Workplace winner



Walmart Supplier of the Year



Award winning British high street concept exhibition stand



Popai Awards European display of the year



Best Stand Award - MIDO



Queen's Award for Enterprise



ISO 9001:2008 certification

The team

Commercial • Creative • Production • Finance • Logistics

Great people have always been the driving force behind everything we do and make. INSPECS Group has cultivated and retained a world-class team.

A spirit of innovation, creativity and collaboration across the group guides us. All levels of the team work in our hands-on, open-plan workspaces, where they develop and share the thoughts and ideas that drive our competitive edge.

Experience from diverse disciplines in fashion, licensing, business and retail combine with our leadership team's passion and commitment to fuel the group's strong growth. Booming global forecasts for the eyewear market in the coming years add to our spirit of optimism and adventure.

“The people who work for the group love that it is a vibrant, happening place to be. I'm immensely proud of what my team has achieved so far.”

*Robin Totterman,
CEO*



Service levels

Designing and manufacturing are just part of the 360° approach to Killiney's service.

Dedicated Account Management teams

Our highly experienced Account Managers understand the eyewear production process and guide our customers to the best solutions. Every step of the way from the initial selection and bespoke design process, through sampling, testing and delivery, Account Managers are on hand to help your project run efficiently.



Licensed brands

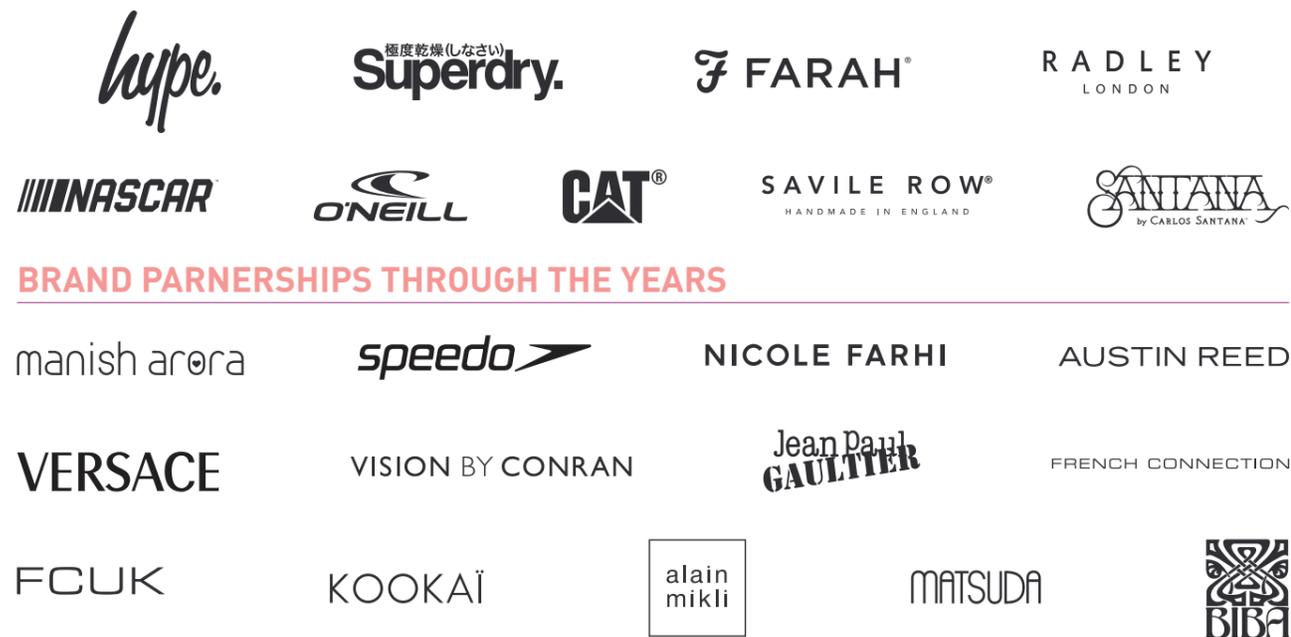
Eyewear is a natural category extension for many brands, but specialist technical expertise and production abilities are necessary to bring the product to life. INSPECS is often recommended as the eyewear partner of choice by the major optical retailers.



We are dedicated to working closely over many years with our brand partners to create on-brand product and an engaging customer experience. Every brand has its own unique culture, so each project is managed with a customised approach. We pride ourselves on getting under the skin of the brand, identifying its DNA and bringing true-to-brand eyewear product that our brands are proud to stock within their own retail estate.

Guardianship of the brand runs throughout all our work - from design to commercial, every team exists to achieve a cohesive brand presence and integration across product lines and points of sale.

One of our many awards for excellence in licensing



Design & OEM

Our award-winning creative teams in the UK, Lisbon and HK are eyewear specialists with many years' industry experience. Rooted firmly in the commercials of the business, the design teams rise to the challenge of delivering first-class product to our brands and our customers. We have excellent working relationships and approvals rates with our brands.

Uniquely for an eyewear company we have a full in-house design, product and marketing team to support our customers and brands.

Trend research • Creative direction • Product design • Display, packaging & exhibition design • Photography • Marketing • Social media • Copywriting • Graphic design • Product development • Certification

Storytelling is a crucial part of our work to engage audiences, both trade & consumer. Our top-notch marketing materials provide our customers with copy, photography, video, graphics and illustration content to support their needs for on-line, in-store, print and events.



“My journey started with me needing glasses. It has always been our mission to bring haute couture eyewear to the public at affordable prices - anyone & everyone is entitled to great design”

*Robin Totterman,
CEO*

Production abilities

40 years of experience in OEM, design and technological product.

KILLINE is always at the forefront with proprietary techniques and patented concepts.

Combining design with state-of-the-art machinery we build best in-class eyewear collections for the major players in the industry, from entry level to higher-end sophistication, core offer to trend-led fast fashion.

Customer-centric and design-oriented, we offer a 360 degree service to our partners including an innovative supply chain offer, and dedicated design service for own brand requirements.



Innovations & patented concepts

Innovations & patented concepts

Power Line®

The Revolutionary Reading Glass



The only patented proximity vision lens for ready-to-wear and OTC, this revolutionary reading glass technology provides clear vision from near to mid-distance, designed for the best everyday comfort when simply reading, playing cards or working on computers (Patented)



SeeWeb

Latest evolution from our new generation ready-to-wear, within our Seeweb range you will also find regular readers and plano lenses supercharged with Blue-blocker technology, truly protecting from harmful blue light (Patented)



Seamless

BONDED RIMLESS EYEWEAR

Probably the Strongest rimless assembling system on earth... virtually unbreakable, as invisible as it gets, faster to fit and easy to assemble: simply the best in its class (Patented)



Natura is a new, even more environmentally friendly bio-acetate material with accelerated biodegradable properties. Made from cotton fibre and tree pulp, it can return to its organic state more quickly, reducing waste on our planet and in our oceans.

Good for you – good for the environment!



Charms Eyewear

Accessorise your frame with this concept that provides a wide range of Charms to dress up and personalize your beloved and fashionable piece of eyewear (Patented)



METIS

Fun and easy: change the colour of your frame (Patented)



i-Switch

INGENIOUS & COLOURFUL

From classical to crazy or sophisticated, change your look as you interchange your temples (Patent pending)



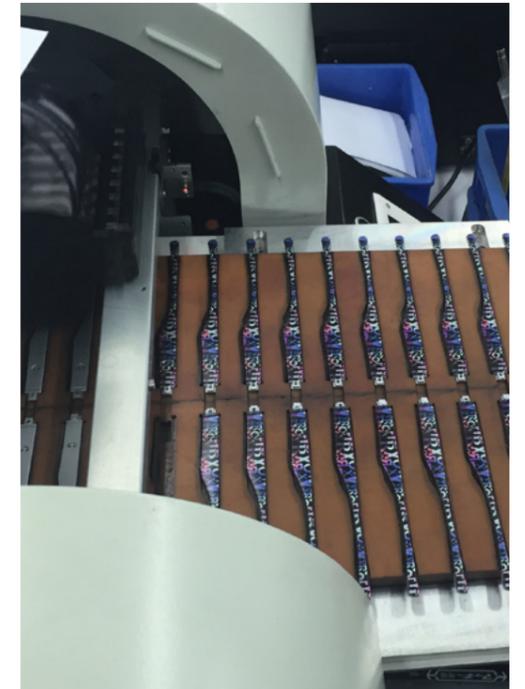
Production

China & Vietnam eyewear manufacture

INSPECS Group is able to guarantee the absolute traceability and QC of all eyewear production. With a large global capacity and a workforce of over 1300 people, its two Far East plants are independently audited to the highest level.

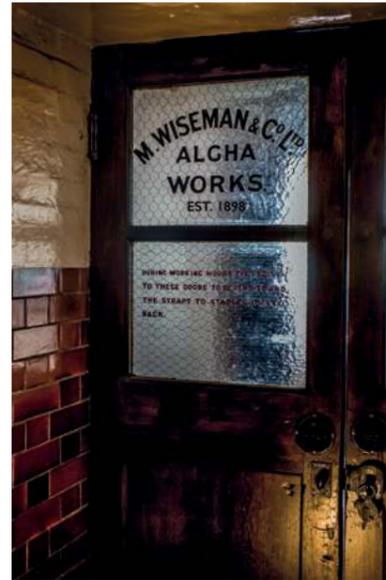
At TORKAI China, high-end metal frames are engineered from premium materials using innovative and unique patented techniques on state-of-the-art machinery. TORKAI is the largest manufacturer of quality titanium frames in the world.

The Group operates the first production plant for eyewear in Vietnam, with another in the pipeline. NEO factory produces well-made acetate eyewear providing a value-for-money, tax efficient alternative to China production. Operating year-round (without the traditional Chinese New Year closures), NEO allows for more efficient lead times to market.



Production

Luxury UK eyewear manufacture



Savile Row metal frames are manufactured at ALGHA WORKS in East London - England's oldest and the world's only remaining handmade rolled gold eyewear maker. We also have a modern acetate production facility just near Bath, where we handmake acetate and rolled gold combination frames.



Spectacle makers to the stars

We are the eyewear maker of choice to royalty, icons of the silver screen, and musicians throughout the decades. Our traditional and bespoke eyewear pieces feature in some of the most iconic photographs and films of the past two centuries.



From left to right (Top row) John Lennon, Ozzy Osbourne, Eric Clapton, John Lennon, Harrison Ford (as Indiana Jones), Daniel Radcliffe (as Harry Potter), (Bottom row) Stephen Fry (as Jeeves, in Jeeves & Wooster), Johnny Depp (in The 9th Gate), Jonathan Pryce, Daniel Radcliffe, Arthur Lowe, Miranda Hart (in Call the Midwife), Robin Williams (in Hook), Sean Connery (as Henry Jones, Sr.)



In 1898, Max Wiseman and Co. is founded by Victorian entrepreneur Max Wiseman.

1898



Algha Works supplies the RAF with Aviator sunglasses years before the formation of Ray Ban. In 1939, the company is called upon to support the war effort by manufacturing gas masks and aviation goggles.



1934 - 1945



In 1948, Algha Works is awarded a major contract to supply the newly formed National Health Service, producing 1.4mil frames a year. The famous round eye and other original designs remain the eyewear industry's vintage reference to this day.

1948



In 1971, John Lennon composes 'Imagine' wearing his iconic round eye specs with orange tinted lenses. Algha Works still manufactures all the frames worn by Lennon.

1971



In 1981, the Indiana Jones film series debuts with Harrison Ford starring in his signature Savile Row 'Beaufort Panto' frame with chestnut rims.

Raiders of the Last Ark original release poster by Richard Amsel.™ & © 1981 Lucasfilm Ltd.

1981



In 1996, American Optical sells the company back into private hands. Algha Works' unique history is preserved.

1996



Savile Row's new acetate production floor opens. Today, all orders are still bespoke and handmade in the same Algha Works factory, using virtually the same production methods, antique mechanical tools,

Today

and drawings from our centuries-old original archives. The name Savile Row is trademarked to emphasise the high quality, bespoke nature of the product.

In 1932, Wiseman acquires two factories producing rolled gold



spectacles in Rathenow, Germany, and transports it along with its team of 30 artisans and their families to East London, the city's historical manufacturing quarter. He renames the company Algha Works.

1932



Children of factory workers at the Smeed Road School

In 1940, a bomb explodes in front of the factory on Smeed Road during the Blitz. Algha Works miraculously survives.

1940



In 1967, the Beatles release their groundbreaking album, 'Sgt. Pepper's Lonely Hearts Club Band'. The eyewear of choice for all the Beatles at that time was made by Algha.

1967



In 1985, the NHS discontinues its free glasses programme. Only children and low income groups are given vouchers for glasses, ending the factory's heyday.

1985



In 2001, the Harry Potter film franchise sees actor Daniel Radcliffe wearing Savile Row's distinctive rolled gold Warwick frames from Algha Works. The size of Daniel's glasses grow with him, and over a hundred pairs are created for his role as Harry Potter.

Harry Potter and the Philosopher's Stone original film poster © Warner Bros. Pictures.

2001

Distribution

INSPECS Group distribution spans a global footprint via regional distributor partners, wholesale and retail channels including the optical market, luxury boutique and department stores, shop-in-shops, e-commerce, travel retail and mass channels creating over \$1bn of retail sales every year.

“INSPECS delivered one of the big mainstream brands into us very efficiently. No hiccups, no issues - everything we wanted: exactly like the big-3 Italian suppliers, they delivered it spot on.”

*Director of Buying,
Specsavers*

From the innovation labs at our large-scale production lines, to the nurturing of our luxury artisan eyewear workshops in London and Bath, UK, every piece is carefully made, hand checked and packed to ensure a perfect customer experience.

Careful work is as much a part of our culture as innovation. Our organisation is ISO:9001 certified and every product passes stringent industry standards under the Medical Devices regulations.

INSPECS Group is the first eyewear company to be recognised for excellence in distribution with a Queen’s Award for International Trade.

We pride ourselves on a flexibility which allows us to cover the whole market serving the largest retailers and the smallest boutique opticians at the same time.



Queen’s Award for Enterprise



Walmart Supplier of the Year



ISO 9001:2008 certification





It was a great honour for us to be selected by HSBC to represent British innovation companies at the Great Festival of Innovation in HK. Now is the time to highlight the world-class skills and innovation that come from these shores”

Robin Totterman, CEO

Investor relations

INSPECS Group is backed by Harwood Capital LLP, Lombard Odier, HSBC and a board of Inspects Group executives.

Harwood Capital LLP



Harwood Capital LLP is a private investment firm based in London. As at 31 December 2017 it had £1.1 Billion of funds under management. The firm seeks to invest in small to medium sized business’ in the United Kingdom across a range of sectors.

Lombard Odier

LOMBARD ODIER

Founded in 1796, Lombard Odier is one of the largest private banks and asset management groups in Switzerland and Europe. It has 27 offices in 20 jurisdictions with assets under management of CHF 233 Billion.

HSBC



HSBC Holdings PLC is a multinational banking and financial services company. As one of the top 10 global banks, it operates in over 4000 offices globally in nearly 70 countries, and covers 90 percent of global trade.

◀ HSBC  film crew at Inspects HQ in Bath, UK

INSPECS
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INSPECS
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INSPECS
— SCANDINAVIA —

INSPECS
— ASIA —



NEO

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